

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED Date: 30TH SEPTEMBER,2010

(Rs in Lakhs)

SI.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks								
3	Corporate Agents -Others								
4	Brokers	150	210.96	62	28.51	267	345.79	96.00	31.62
5	Micro Agents								
6	Direct Business	8	56.61	3	1.49	21	64.12	11.00	1.66
	Total (A)	158	267.57	65	30	288	409.91	107.00	33.28
1	Referral (B)								
	Grand Total (A+B)	158	267.57			288	409.91		

Note:

1. Premium means amount of premium received from business acquired by the source