

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED Date: 31st March 2011

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks								
3	Corporate Agents -Others								
4	Brokers	569	260.17	89	64.8	953	748.41	322	172
5	Micro Agents								
6	Direct Business	6	(35.07)	40	11.49	40	47.50	57	22.33
	Total (A)	575	225.10	129	76.29	993	795.91	379	194.33
1	Referral (B)								
	Grand Total (A+B)	575	225.10	129	76.29	993	795.91	379	194.33

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold