

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED Date: 30TH SEP,2011

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks								
3	Corporate Agents -Others								
4	Brokers	556	321.38	397	117.37	869	508.62	436	202.25
5	Micro Agents								
6	Direct Business	75	58.74	10	57.06	111	83.44	23	64.56
	Total (A)	631	380.12	407	174.43	980	592.06	459	266.81
1	Referral (B)								
	Grand Total (A+B)	631	380.12	407	174.43	980	592.06	459	266.81

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold