

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED Date: 30TH JUNE,2011

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks								
3	Corporate Agents -Others								
4	Brokers	313	187.25	116	88.98	313	187.25	116	88.98
5	Micro Agents								
6	Direct Business	36	24.72	13	7.49	36	24.72	13	7.49
	Total (A)	349	211.97	129	96.47	349	211.97	129	96.47
1	Referral (B)								
	Grand Total (A+B)	349	211.97	129	96.47	349	211.97	129	96.47

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold