

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED Date: 31ST December,2011

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks								
3	Corporate Agents -Others								
4	Brokers	330	382.68	107	84.19	1,198	890.47	542	286.44
5	Micro Agents								
6	Direct Business	53	122.72	10	17.29	164	206.16	33	81.85
7	Others *	2	1.32	0	0.09	3	2.15	1	21.39
	Total (A)	385	506.72	117	101.57	1,365	1,098.78	576	389.68
1	Referral (B)								
	Grand Total (A+B)	385	506.72	117	101.57	1365	1098.78	576	389.68