

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer:

RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED

Date:

31st March 2012

(Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks								
3	Corporate Agents -Others								
4	Brokers	500	344.75	569	260.17	1,703	1,237.38	953	748.41
5	Micro Agents								
6	Direct Business	89	35.03	6	-35.07	253	241.19	40	47.5
	Total (A)	589	379.78	575	225.1	1,956	1,478.57	993	795.91
1	Referral (B)								
	Grand Total (A+B)	589	379.78	575	225.1	1,956	1478.57	993	795.91