

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED Date: 30TH JUNE,2013

(Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	9	0.24			9	0.24		
2	Corporate Agents-Banks								
3	Corporate Agents -Others								
4	Brokers	521	585.20	127	354.04	521	585.20	127	354.04
5	Micro Agents								
6	Direct Business	205	36.42	20	24.47	205	36.42	20	24.47
	Total (A)	735	621.86	147	378.51	735	621.86	147	378.51
1	Referral (B)								
	Grand Total (A+B)	735	621.86	147	378.51	735	621.86	147	378.51

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold