

## PERIODIC DISCLOSURES

### FORM NL-40 Business Acquisition through different channels

Insurer: Raheja QBE General Insurance Co. Ltd.

Date: 31/12/2013

*(Rs in Lakhs)*

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	5	8.82	110	3.21	5	8.82	110	3.21
2	Corporate Agents-Banks	0	0	0	0	0	0	0	0
3	Corporate Agents -Others	0	0	0	0	0	0	0	0
4	Brokers	436	453.78	262	548.32	1345	1625.54	732	1487.97
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	76	50.91	100	63.28	376	137.57	200	142
	<b>Total (A)</b>	<b>517</b>	<b>513.51</b>	<b>472</b>	<b>614.81</b>	<b>1726</b>	<b>1771.93</b>	<b>1042</b>	<b>1633.18</b>
1	Referral (B)	0	0	0	0	0	0	0	0
	<b>Grand Total (A+B)</b>	<b>517</b>	<b>513.51</b>	<b>472</b>	<b>614.81</b>	<b>1726</b>	<b>1771.93</b>	<b>1042</b>	<b>1633.18</b>

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold