

## PERIODIC DISCLOSURES

### FORM NL-40 Business Acquisition through different channels

Insurer: Raheja QBE General Insurance Co. Ltd.

Date: 31/12/2014

*(Rs in Lakhs)*

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	10	11.48	5	8.82	28	41.31	14	9.06
2	Corporate Agents-Banks	0	0	0	0	0	0	0	0
3	Corporate Agents -Others	0	0	0	0	0	0	0	0
4	Brokers	180	480.03	436	453.78	656	1491.29	1336	1625.3
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	35	13.33	76	50.91	189	91.11	376	137.57
	<b>Total (A)</b>	<b>225</b>	<b>504.84</b>	<b>517</b>	<b>513.51</b>	<b>873</b>	<b>1623.71</b>	<b>1726</b>	<b>1771.93</b>
1	Referral (B)	0	0	0	0	0	0	0	0
	<b>Grand Total (A+B)</b>	<b>225</b>	<b>504.84</b>	<b>517</b>	<b>513.51</b>	<b>873</b>	<b>1623.71</b>	<b>1726</b>	<b>1771.93</b>

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold