

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED

31st December 2015

(Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Corresponding Quarter of Previous Year		Up to the period		Corresponding period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	13	19.55	10	11.48	21	36.32	28	41.31
2	Corporate Agents-Banks	-	-	-	-	-	-	-	-
3	Corporate Agents -Others	-	-	-	-	-	-	-	-
4	Brokers	274	488.14	180	480.03	811	1,612.18	656	1,491.29
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	260	73.25	35	13.33	772	238.23	189	91.11
	Total (A)	547	580.94	225	504.84	1,604	1,886.73	873	1,623.71
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	547.00	580.94	225	504.84	1,604	1,886.73	873	1,623.71

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold