

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: **RAHEJA OBE GENERAL INSURANCE COMPANY**

Date: **31st DEC, 2018**

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	6536	706.393897	3862	378.71	18814	1970.860315	8293	811.11
2	Corporate Agents-Banks	0	0	0	0	0	0	0	0
3	Corporate Agents -Others	0	0	0	0	0	0	0	0
4	Brokers	4359	1236.502	2846	1123	16967	4052.426815	9619	3122.96
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	5680	489.614183	2535	204.15	17470	1421.465452	14550	1388.05
	Total (A)	16575	2432.51	9243	1705.86	53251	7445	32462	5322.12
1	Referral (B)	0	0	0	0	0	0	0	0
	Grand Total (A+B)	16575	2432.51	9243	1705.86	53251	7444.75	32462	5322.12

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold