

## PERIODIC DISCLOSURES

**FORM NL-40 Business Acquisition through different channels**

Insurer: **RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED**

Date: **31st MARCH, 2019**

*(Rs in Lakhs)*

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	9689	1349.595745	8126	833.0390274	28485	3319.636171	16419	1644.153079
2	Corporate Agents-Banks	0	0	0	0	0	0	0	0
3	Corporate Agents -Others	0	0	0	0	0	0	0	0
4	Brokers	6010	2195.137133	8691	1514.768397	22955	6251.174878	18314	4643.490242
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	6229	604.1461326	5934	675.1477773	23699	2025.611585	20482	2057.420368
	Total (A)	21928	4148.88	22751	3022.96	75139	11596	55215	8345.06
1	Referral (B)	0	0	0	0	0	0	0	0
	Grand Total (A+B)	21928	4148.88	22751	3022.96	75139	11596.42	55215	8345.06

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold