

## PERIODIC DISCLOSURES

**FORM NL-40 Business Acquisition through different channels**

Insurer: RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED Date: 31st December, 2019

*(Rs in Lakhs)*

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	498	86.7217611	6536	706.393897	930	188.0576739	18814	1970.860315
2	Corporate Agents-Banks								
3	Corporate Agents -Others								
4	Brokers	9704	2251.804854	4359	1236.502	27693	7473.064241	16967	4052.426815
5	Micro Agents								
6	Direct Business	6030	1155.738295	5680	489.614183	8271	1865.976253	17470	1421.465452
	Total (A)	16232	3494.26	16575	2432.51	36894	9527	53251	7444.75
1	Referral (B)	0	0	0	0	0	0	0	0
	Grand Total (A+B)	16232	3494.26	16575	2432.51	36894	9527.10	53251	7444.75

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold