

## PERIODIC DISCLOSURES

**FORM NL-40 Business Acquisition through different channels**

Insurer:

RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED

Date:

30th June 2012

(Rs in Lakhs)

| Sl.No. | Channels                 | Business Acquisition through different channels |         |                            |         |                  |         |                                  |         |
|--------|--------------------------|-------------------------------------------------|---------|----------------------------|---------|------------------|---------|----------------------------------|---------|
|        |                          | Current Quarter                                 |         | Same quarter Previous Year |         | Up to the period |         | Same period of the previous year |         |
|        |                          | No. of Policies                                 | Premium | No. of Policies            | Premium | No. of Policies  | Premium | No. of Policies                  | Premium |
| 1      | Individual agents        |                                                 |         |                            |         |                  |         |                                  |         |
| 2      | Corporate Agents-Banks   |                                                 |         |                            |         |                  |         |                                  |         |
| 3      | Corporate Agents -Others |                                                 |         |                            |         |                  |         |                                  |         |
| 4      | Brokers                  | 127                                             | 354.04  | 313                        | 187.25  | 127              | 354.04  | 313                              | 187.25  |
| 5      | Micro Agents             |                                                 |         |                            |         |                  |         |                                  |         |
| 6      | Direct Business          | 20                                              | 24.47   | 36                         | 24.72   | 20               | 24.47   | 36                               | 24.72   |
|        | Total (A)                | 147                                             | 378.51  | 349                        | 211.97  | 147              | 378.51  | 349                              | 211.97  |
| 1      | Referral (B)             |                                                 |         |                            |         |                  |         |                                  |         |
|        | Grand Total (A+B)        | 147                                             | 378.51  | 349                        | 211.97  | 147              | 378.51  | 349                              | 211.97  |

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold